

BOARDWALK TALK

A Newsletter for the Homeowners of Boardwalk One

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President's Message

As I write this, the temperature is rising along with the sun on its course toward the vernal equinox... (spring is almost here). Those of us who enjoy the winter in Ocean City will yield the property to the spring and summer folks. Our superb staff has used the winter months to prepare for another year, and we are ready.

Speaking of staff, we have undergone significant changes in staffing over the last few months. Most notably, Babbi Slack resigned in mid-February, and our new General Manager is Tish who has been promoted from Assistant GM at COV II. Additionally, we also note that our longtime lead housekeeper Sabrina has moved on to greener pastures. We appreciate her outstanding work over the years, and we wish her well in her new endeavors. We also have new maintenance personnel, Jeff and Bo. These will be introduced elsewhere in this newsletter. We welcome them aboard. We fortunately still have our true and faithful housekeeping staff, Dolly and part-timer Angela.

We appreciate the fine and oft-unsung work that Babbi provided over the last few years, and wish her well on her new endeavors.

As you have seen (or will see when you get to Boardwalk One), the elevator and southern stairway work is complete, and both look and behave superbly. The northern stairway is still undergoing engineering evaluation, and the date for work on it is still uncertain, although it could begin this summer if it is determined we can operate without the

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Manager's Corner

Please allow me to take this opportunity to introduce myself and also announce Babbi Slack's resignation from Boardwalk One. Ms. Slack ended her employment on February 16, 2007. On March 1, 2007, I joined the Boardwalk One team as the new General Manager.

I began my employment with Defender Resorts at Club Ocean Villas II in Ocean City, MD. Prior to this, I was in the banking industry for four years. I joined with Defender in March 2005. My advancement within the company progressed from Guest Service Representative to General Manager over the last two years.

Throughout the years, I have tried to perfect my skills and abilities for the managerial position. I have prided myself on being a team player believing that we all need to be on one accord for the good of the owners. Now that I have been promoted to lead this team, I will strive to comply with any and all requests that you may have.

I anticipate meeting each and every one of you. If you are in the area, please stop by the office or don't hesitate to call.

Kind Regards,
Tisha Purnell
General Manager

President's Message Continued

staircase in the busy season.

Normal winter maintenance is nearing completion, and attention is turning to the next round of refurbishment. (Some "in-between" refurbishment items, such as the tub liners, have been completed.) One or two units have been selected for testing new kitchen cabinetry and wall coverings, and will serve as guides for the next effort, which will also include some much-needed Murphy bed replacements.

With the aggressive collections policy we have pursued the last few years, foreclosures have swelled the inventory of unit/intervals held in the name of the Association. These are all available for purchase through Defender Realty, and there are some good bargains to be had. Contact Defender Realty to see what is available. With all the changes taking place in Ocean City, one really needs several units throughout the year to see it all.

Hope the rest of your Boardwalk One year is happy and successful.

Gary Whitworth



Thinking About Renting Your Week?

With the busy season right around the corner, the phones are starting to ring with potential guests looking to rent at Boardwalk One. If you are thinking about listing your week to rent this summer, we would appreciate the opportunity to rent it for you.

Simply call the resort at 410-289-3161 and we will mail you a rental agreement or go online to www.defenderresorts.com and click on "Owner Rental Agreement." Print it, fill it out completely and send it in. The sooner we get your agreement, the quicker we can try to rent your week.



Complimentary Weekly Linen Exchange & Tidy Clean Now Available!!

- Monday** - Full Towel Exchange
- Tuesday** - Mid week tidy-up for "Poolside Building"
- Wednesday** - Mid week tidy-up for "Ocean Front Building"
- Thursday** - Towel exchange for "Poolside Building"
- Friday** - Towel exchange for "Ocean Front Building"
- Saturday & Sunday** - No towel exchange



Defender Realty's Message Board

The Defender Realty Referral Program for this year is up and running and benefiting a number of owners and their referrals. The Owner Connection Program is the best program we have ever offered our owners. Be part of this program and help your Association as well as earning money for your referrals when they visit with us.

Summer is gaining on us rapidly. With the popularity of Ocean City, summer weeks are in demand. If you find yourself in a situation that you can't use your summer week any longer and the kids don't want it, contact Don Stickle at Defender Realty (410) 524-8452. Summer weeks in the ocean front building have been selling for \$9,000. So if you are interested in selling, contact us. We have buyers waiting to purchase.

We have been discussing RCI Points for some time now. It is a great way to increase your vacation time and give you a tremendous amount of flexibility. As an example, let's say you own week 24 and the value is 22,000 points. You can use your points in a number of ways from staying in a two bedroom, having two and one half weeks of vacation time, exchanging into a resort that is rated much higher than Boardwalk One and you can do this year after year. Look into this program; and for a limited time, we are offering a very special incentive to get involved in this program. Contact Don Stickle at (410) 524-8452 for free information about this incentive and the RCI Points program itself.

Have a great summer and we look forward to seeing you at the resort.

Frank Baker
Defender Realty, Inc.
fbaker@defenderresorts.com



From the Desk of The Regional Director of Operations

Summer is just around the corner and we are anticipating another busy season. Tish Purnell is the new General Manager for Boardwalk One. Dolly Wyatt and Angela Showell have been busy with deep cleaning the units and Jeff and Bo have worked on the unit repairs in preparation for owner and guest arrivals.

We are now making plans to begin the interior renovations for next year. Some of the units have had new cabinets installed this year as well as some new appliances. We look forward to seeing you on your visit and remember that Defender now has an Ocean City Office in Bayside Plaza at 13709 Coastal Highway. The telephone number for Defender is (410)250-8389.

Johnny Tramel
Defender Resorts, Inc.
Regional Director of Operations

AREA ATTRACTIONS



APRIL

7-8 Easter Art and Craft Fair
Convention Center, 40th St.

27-29 MD International Kite Exposition
5th St. & Boardwalk



MAY

3-6 Springfest
Inlet Parking Area

17-20 Cruisin' Ocean City
40th St. & Bay-Inlet Parking Lot



JUNE

9-10 Ocean City Car and Truck Show
Convention Center, 40th St. & Bay

20 Annual MD State Firemen's Parade
Worcester St. to 9th St.



JULY

4 Jamboree in the Park
Northside Park, 127th St. & Bay

27-29 Greek Festival
Convention Center, 40th St. & Bay

NEWSLETTER

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